



## bewellconnect<sup>®</sup>

**announces plan to acquire TECHNOSENS  
to enhance range of subscription services to seniors**

Paris, November 20<sup>th</sup>, 2015

**VISIOMED GROUP (FR0011067669 – ALVMG), a company specializing in new generation medical grade electronics, announces its plan to acquire TECHNOSENS, an innovative company dedicated to home support for the elderly. This acquisition will enhance the range of subscription services offered by BewellConnect<sup>®</sup>.**

**E-lío<sup>®</sup>, the interface between health professionals and elderly at home or in specialized residences**

TECHNOSENS markets its innovative solution e-lío<sup>®</sup> which offers a tailored response to improve the wellbeing and care of elderly individuals at home or in specialized residences. E-lío<sup>®</sup> is a services integration platform that seamlessly links care professionals with elderly individuals and their families by creating a social and support link.

E-lío<sup>®</sup> connects to a television set to turn it into the person's main screen wherever they are living. The E-lío Box just needs to be connected to the Internet and TV. It takes just 5 minutes for the resident to have all their e-lío<sup>®</sup> services on their TV: Videophone, Telephone, Messaging, Photos, Automatic reminders, etc. E-lío<sup>®</sup> also interacts with connected devices at home (smart home systems, healthcare peripherals, etc).

Care professionals access the various services from their own computer and secure environment via e-líoManager while the family also has its own dedicated e-líoFamily interface.



Thanks to VISIOMED GROUP, e-lio® will be now be able to interact with BewellConnect® medical devices and the BewellCheck-up® platform, and offer patients and health professionals alike exceptional ultra-personalized services via a new and simple interface specially designed for Seniors.

### **TECHNOSENS, a FrenchTech serving the Silver Economy**

Founded in 2009 by Thierry Chevalier, TECHNOSENS is a respected French Tech player whose business is totally focused on the booming Silver Economy market. An innovative company labelled by leading competitiveness hubs (ELOPSYS, IMAGINOVE and MINALOGIC), TECHNOSENS notably initiated a joint project with CEA-Leti to develop e-lioBox2, the company's next-generation offer.

TECHNOSENS was one of the 13 innovative companies selected to participate in the Acceleratech China programm created by Bpifrance and Business France to establish a footprint in the gigantic Chinese market. It has also won a range of Awards including the prestigious REUNICA contest and the European contest organized by WIDER - AG2R LA MONDIALE in 2014.

Based in Grenoble, TECHNOSENS has 6 employees and will have an installed park of some 2,000 boxes by the end of the year.

### **A new business accelerator for 2016**

The plan is for VISIOMED GROUP to acquire the entire share capital of TECHNOSENS based on an enterprise value of €1.5 million (including the assumption of some €0.9 million liabilities). The transaction would be settled 50% in cash and 50% in VISIOMED GROUP shares resulting from an issue of reserved shares. A General Meeting of VISIOMED GROUP shareholders will be called soon to approve the terms and conditions of the transaction. The parties hope to finalize an agreement by the end of the year.

Eric Sebban, Founding Chairman and Chief Executive Officer of VISIOMED GROUP says: *"We are delighted and can't wait to integrate the talented people of TECHNOSENS into our VISIOMED GROUP. In just a few years, this young innovative company has had the vision to access Seniors via television by offering a ground-breaking package to give them a high-value-added service. This acquisition allows us to create the smart connected home of tomorrow, by integrating e-lio® into our platform of BewellConnect® connected devices and BewellCheck-up® subscription services. This new segment supplements our range of products and services and boosts its multifaceted attractiveness by accessing the gigantic Silver Economy market with ground-breaking services. More than anything, this project confirms the Group's new strategy aimed at a dual business model based on the sale of connected medical devices combined with subscriptions to connected healthcare services, available to anyone, anywhere."*

Thierry Chevalier, Founding Chairman of TECHNOSENS, says: *"Thanks to VISIOMED GROUP, we will now be able to complete our range of services to Seniors: comfort, safety, social links and now health. VISIOMED's dynamics will give us the means to accelerate our business development in France and internationally."*

### **About VISIOMED GROUP**

Founded in 2007 by Eric Sebban, VISIOMED GROUP specializes in new generation medical electronics. The laboratory develops and markets innovative health products in the booming field of medical and wellness self diagnosis devices. VISIOMED is notably the inventor of ThermoFlash®, the first-ever contactless infrared medical thermometer.

VISIOMED combines innovation, technology and design to provide non-drug solutions for prevention and treatment focused on simplicity, comfort and the wellbeing of users.

In 2014, VISIOMED GROUP announced the launch of its range of BewellConnect® connected health products, thus becoming the first medical electronics laboratory to penetrate the very-high-potential IoT market (Internet-of-Things).



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Based in Paris, VISIOMED GROUP is backed by a team of 105 staff including sales teams dedicated to marketing to pharmacies (OTC), to health professionals (hospitals, clinics, retirement homes) and, since late 2010, to large retailers. Group sales in 2014 were more than €13 million. VISIOMED GROUP is recognized as an “Innovative Enterprise” by Bpifrance.

VISIOMED GROUP won national 2<sup>nd</sup> place in the 2014 Deloitte In Extenso Technology Fast 50 rankings, and European 2<sup>nd</sup> place in the Health/Biotech/Pharma sector Deloitte Technology Fast 500 rankings.

For more information go to [www.visiomed-lab.com](http://www.visiomed-lab.com).



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