

# **bewell**connect

# Signature of a major distribution agreement in the United States for BewellConnect®

Paris, June 23rd 2016

VISIOMED GROUP (FR0011067669 - ALVMG), French company specializing in new generation medical electronics announces the signature of a major distribution agreement in the United States. BewellConnect® FDA registered products, including the BewellCheck-up ® and MyDoc® services will be included in the revolutionary augmented telemedicine offer developed by a leader of the distribution of medical materials to physicians.

This agreement, signed on June 21<sup>st</sup>, provides that the entire BewellConnect® range of medical devices and services, existing and future, will be an integral part of a new revolutionary offer to be unveiled by the two partners at the end of July. This new disruptive and innovative offer has huge growth perspectives with the enrollment of intially tens, then hundreds of thousand patients coming from the major insurance companies in the United States.

Eric Sebban, Founder and CEO of VISIOMED GROUP, said: "We are very happy and proud to be in a position to announce today this very large scale and promissing partnership with a leading american company that opens the doors of the professional eHealth market all over the United States for BewellConnect®. As the official launch and announcement is scheduled at the end of July, we will need some additional weeks to be able to unveil the name of our partner as well as the details of the offer. However, I can already confirm there will be a huge impact and that it is a new proof that BewellConnect® is the actor of reference of his sector in the world. »



#### About VISIOMED GROUP

Founded in 2007 by Eric Sebban, VISIOMED GROUP is a company specializing in new generation medical electronics. The laboratory develops and markets innovative health products in the promising fields of medical and well-being selfdiagnosis. VISIOMED is, among other things, the inventor of ThermoFlash®, the first infrared contact-less medical thermometer.

VISIOMED's products combine innovation, technology and design to provide non-drug prevention and treatment solutions that focus on simplicity and the comfort and well-being of users. In 2014, VISIOMED GROUP announced the launch of its "BewellConnect®" range of connected health products, becoming the 1st medical electronics laboratory to enter the high-potential market of the Internet of Things (IoT).

Based in Paris, VISIOMED GROUP relies on a team of 105 employees, including sales teams specialized in sales to pharmacies (OTC), health professionals (hospitals, clinics, retirement homes) and, since 2010, to retail. In 2014, the Group achieved a turnover of €13 million. VISIOMED GROUP has been named as an "Innovative Business" by Bpifrance. VISIOMED GROUP ranked 2nd nationally in the 2014 Deloitte In Extenso Technology Fast 50 competition, and 2nd in Europe for the Health/Biotech/Pharma sector in the Deloitte Technology Fast 500.

In 2016, VISIOMED GROUP won the ScaleUp Awards organized by KPMG and CroissancePlus and ranked as the top company for the health sector in the FW500 (FrenchWeb) rankings.

More information on <u>www.visiomed-lab.com</u>.

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